



# Annual General Meeting Financial Year 2019

24 September 2020

DOUBLETREE by Hilton Kuala Lumpur

# M D B C

Malaysian Dutch Business Council



**Defining moments of 2019:**



## ACCREDITATION

With Minister of Foreign Affairs H.E. Stef Blok

MDBC in the top 3 of all Dutch Chambers in the world

2<sup>nd</sup> Dutch Chamber in the world to be accredited

Cooperation MDBC – Netherlands Embassy KL  
best practice globally

MDBC ACCREDITATION CEREMONY

ISSUE: 2ND EDITION 2019



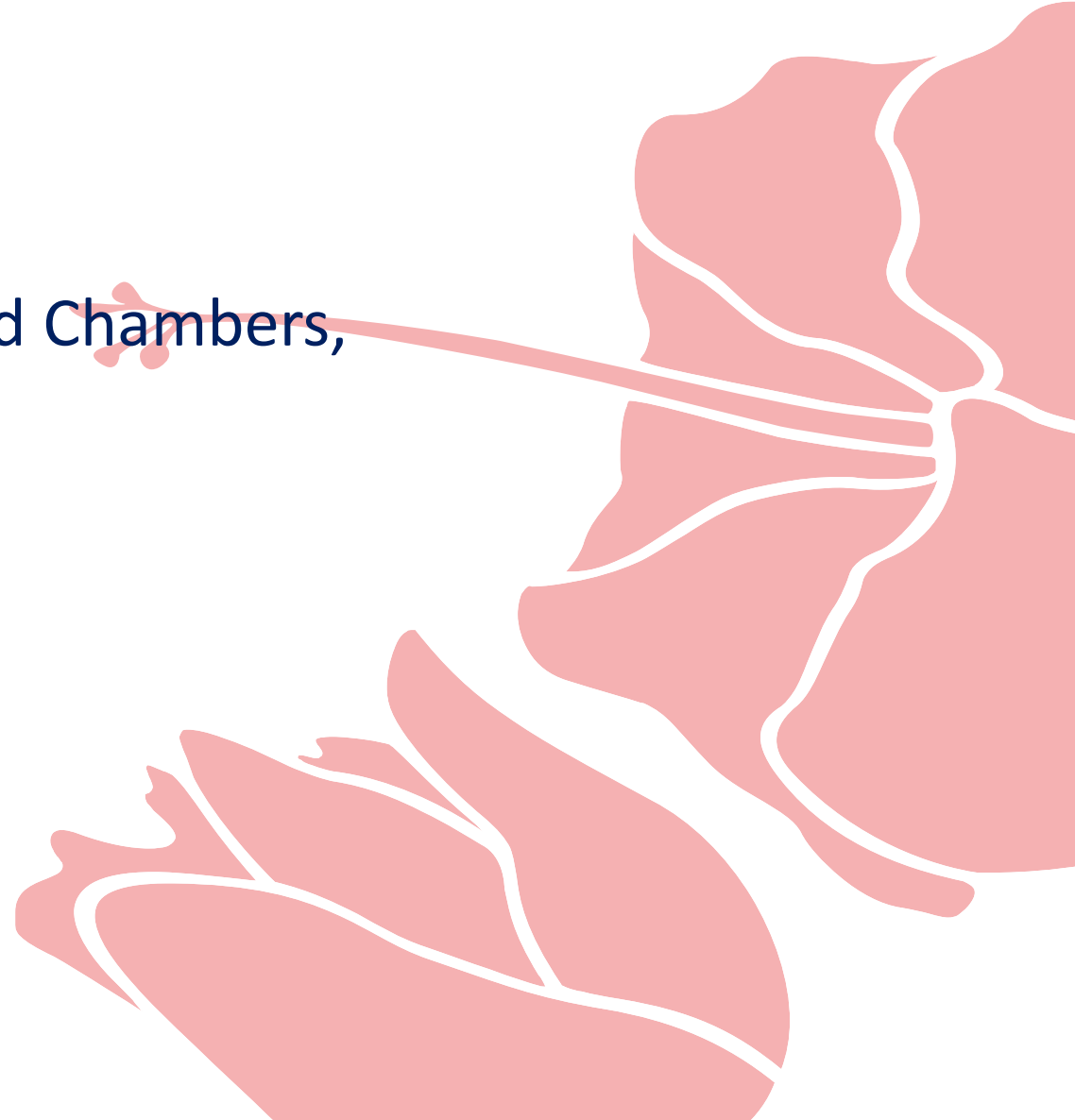
Why is the MDBC ‘best practice’?  
According to NLinBusiness:

- Satisfied Members
- Governance Structure
- Cooperation with Local Partners
- Services
- Quality assurance
- **‘Soft landing’**



What does Accreditation mean?

Here is a video with the 4 accredited Chambers,  
produced by NLinBusiness.





## EXCHANGE DAYS

First ever gathering of Dutch Chambers

12 top Chambers globally

Meetings with Foreign Affairs, Hans de Boer

Exchange of best practices

*(MDBC video for Exchange Days 2020)*







## The Network



### Hubs-4-Hubs Community

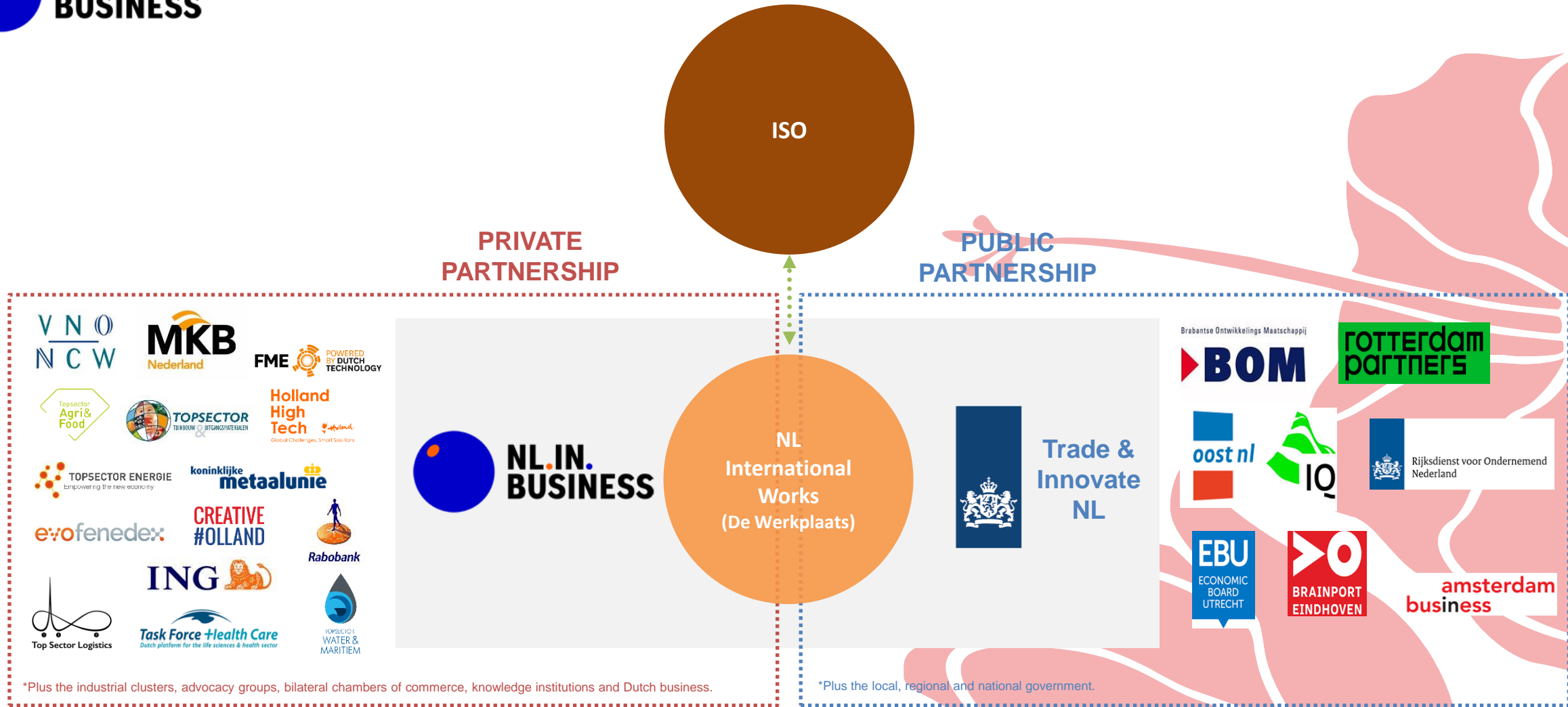
 Private

[You're a Member](#)

This is a private group where NL Business Hubs share ideas, best practices and get updates on what's going on in the NLinBusiness network.

For optimal use and contact, please complete your profile with photo, name and contact details. If you have any questions, please contact community manager Jeroen Haver.

# DUTCH TRADE PROMOTION & INTERNATIONAL BUSINESS ECOSYSTEM: PUBLIC – PRIVATE PARTNERSHIP



## MISA 2019

With MESTECC Minister YB Yeo Bee Yin

In conjunction with IGEM, great exposure

In conjunction with waste management mission from the Netherlands, in close cooperation with Netherlands Embassy

Full house and interaction at Grand Hyatt



# MDBC INNOVATION &



The eighth edition of the MDBC Innovation & Sustainability Awards (MISA) was held at the Kuala Lumpur Convention Center and the Grand Hyatt Kuala Lumpur.

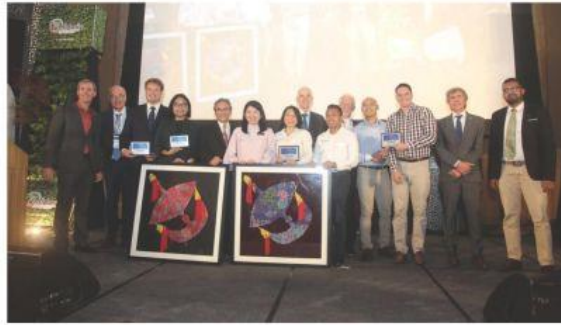
Invited by GreenTech Malaysia to be a part of the program for the 10th edition of the International GreenTech and Eco Products Exhibition & Conference Malaysia (IGEM). With over 30,000 global visitors and over 250+ exhibitors, the inclusion of MISA in the IGEM schedule of events ensured that MISA's reach continued to expand.



With open attendance for all at the MISA Day Program, shortlisted finalists in each category made their presentations to the panel of judges and audience in attendance. Finalists also fielded questions about their projects from the judges, peers, and general audience during their Q&A sessions. This was the final opportunity for judges to make their decision on the winners for MISA '19 while also affording the audience a learning opportunity, thus enabling the core focus of MISA - the sharing of best practices in innovation and sustainability.



Competition categories for MISA '19 were:  
\* **Best Innovative Waste Management Program**  
Waste Management contains the activities and actions required to manage waste from its inception to its final disposal. Compa-



Winners of MISA '19 on stage with VIP guests YB Yeo Bee Yin, H.E. Aart Jacobi, judges, and representatives of MDBC. 1 to 7 (front row): Marco Winter (Executive Director, MDBC), Kees W. Kwant (Judge / Senior Expert, Netherlands Enterprise Agency), Henk Jan Jonge Poerink (CEVP Global Operations, Besi APAC), Maharli Rikana (Liaison Indonesia, Malaysia & Papua New Guinea, Satellience), Zainul Rahim (Chairman, MDBC), YB Yeo Bee Yin, Yin Peng Chok (Group Head - Commercial, Concord Group), Farouk Aizat (Commercial Manager, Concord Group). (2nd row): H.E. Aart Jacobi, Silbrandes Poppema (Member of the Board, Sunway University), Zulfahmi Fauzan Zulfahmi (Co-Founder, Better - Bev), Esteban Mario Fernandez (Co-Founder, Better - Bev), Herman Huisman (Judge / Senior Advisor, RWS Environment), and Navin Srinathambay (Senior Program Manager - Data Economy Division, MDEC)

nies in this category manage their waste with an innovative program (new to market) and take into account the impact their waste is having on the environment.

**\* Best Digital Green Tech**

In this category we showcased digital technology used for achieving green and clean goals; tech that results in transformational innovation through data. Now, more than ever, achievements in green tech are necessary to address some of the most pressing issues brought about by problems such as climate change and food shortage.

Recent advancements in digital tech, such as artificial intelligence (AI), 5G, and blockchain, mean that new and exciting solutions are appearing in green tech. As digital tech itself is not sustainable (consuming a lot of energy), the digital green tech innovation in this category needs to add value to conducting sustainable business.

**\* Best Practice for Renewable Energy**

In this category we were looking for companies who implement and encourage a broad based innovative and sustainable use of renewable energy models. Renewable energy is energy from, but not limited to, renewable resources. These are, for example, sunlight, movement, wind, rain, tides, waves, and geothermal heat.

Finalists in all categories were also au-

tomatically entered into competition for the MISA '19 Audience Award. For this category, competitors first went through a popular vote elimination round. Videos from each competitor was made available on the MDBC YouTube page.

While serving as the first elimination stage, it also provided an opportunity for finalists to further share their projects worldwide. These videos will continue to be available for viewing online. Leaders from the popular vote were then invited to participate in one minute elevator pitches which would then be subject to a live voting round at the MISA Awards Ceremony & Dinner which took place at the Grand Hyatt Kuala Lumpur.

The MISA Awards Ceremony & Dinner took place immediately after the Day Program. It featured VIP guests YB Yeo Bee Yin (Minister of Energy, Science, Technology, Environment, and Climate Change (MESTECC), H.E. Aart Jacobi (Ambassador, Embassy of the Kingdom of the Netherlands) and Chief Judge of MISA '19), H.E. Maria Castillo Fernandez (Ambassador & Head of Delegation, Delegation of the European Union to Malaysia), and Datuk Seri Dr. Mohd Azhar bin HJ Yahaya (Secretary General, MESTECC).

The evening celebrations began with a cocktail reception. On display were graphic records of the presentations by finalists in

# SUSTAINABILITY AWARDS 2019

each category, made during the MISA Day Program. More than just talking points, it provided evening guests an opportunity to learn more about the projects that were presented during the Day Program.

Guests were welcomed into the ballroom with an exciting performance by No Noise Percussion. After welcome messages by Zainul Rahim (MDBC Chairman) and Marco Winter (MDBC Executive Director), and H.E. Aart Jacobi (Netherlands Ambassador and Chief Judge of MISA 2019), finalists from the MISA '19 Audience Award took the stage to present their one minute elevator pitches on their projects. The audience then took part in a live vote to determine the winner of this category. After an exciting period of voting,

MDBC member Besi APAC emerged as the first winner of the evening.

Guest of honor YB Yeo Bee Yin gave her keynote speech and also took the time to thank participants for their efforts in further developing innovation and sustainability within the Malaysian market.

Maintaining transparency, judges reports on why each individual winner was chosen were read before announcing the winners for each category. Congratulations again to the winners of MISA '19:

- \* Best Innovative Waste Management Project (Better - Bev)
- \* Best Digital Green Tech (Satelligence)
- \* Best Practice for Renewable Energy (Concord Group).

After the formalities, dinner continued with a live performance by violinist Julian Lee. Guests networked while also enjoying ice cream for dessert courtesy of Unilever.

We would also like to thank event partners - The Netherlands Embassy and GreenTech Malaysia, and the following sponsors for their support of MISA: Hibiscus Petroleum, Signify, Randstad, InvestKL, Sunway University, Arcadis, Invest Selangor, MDEC, Basis Bay, and Paques.

Additional photos from this event can be found on pages 38 and 39. Further information about MISA, shortlisted finalists, and winners in this year's competition can be found in the MISA '19 Supplement. (Photo Credit: GreenTech Malaysia.)



## MALAYSIA PROMOTIONS IN NL

ASEAN seminar with 5 Embassies

Malaysia seminar with MIDA, Matrade,  
Enza Zaden, KMWE, NLinBusiness  
Full house in The Hague.



# M D B C

Malaysian Dutch Business Council

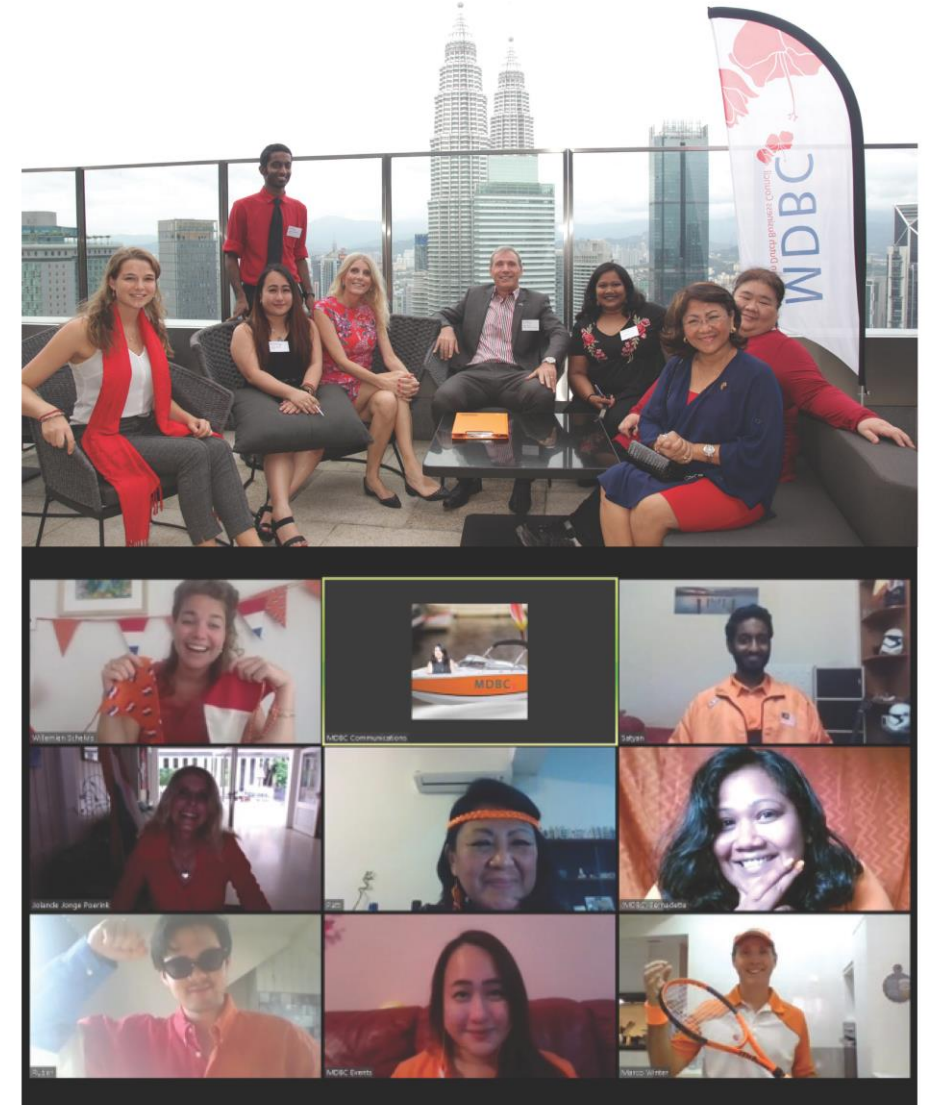


**And then came 2020...**

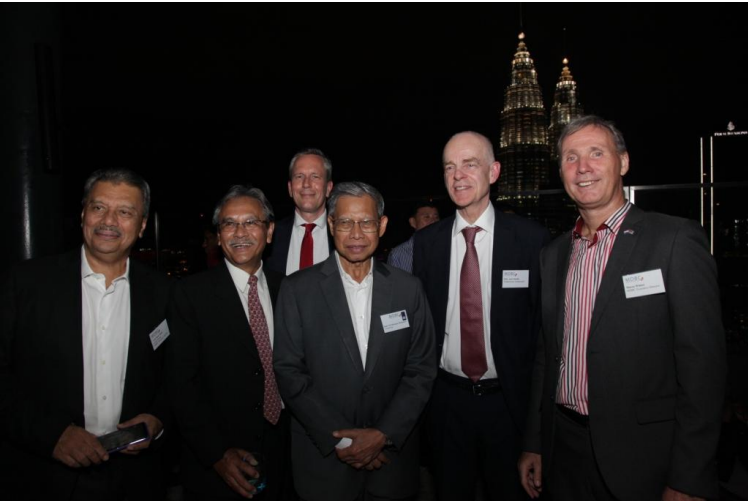


# FROM LIVE TO ON-LINE

(From Outdoor to Indoor...)

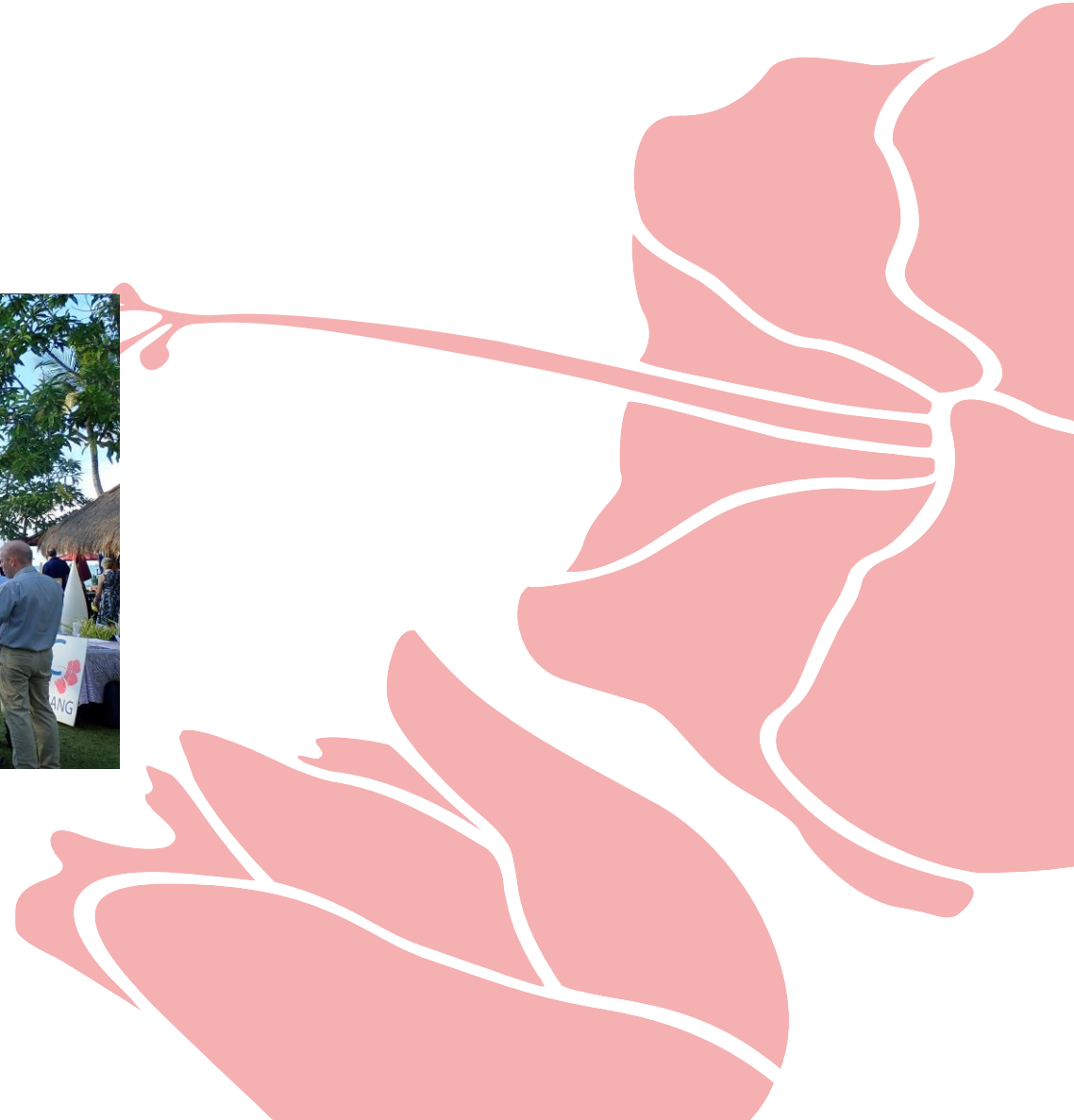


## FROM LIVE TO ON-LINE



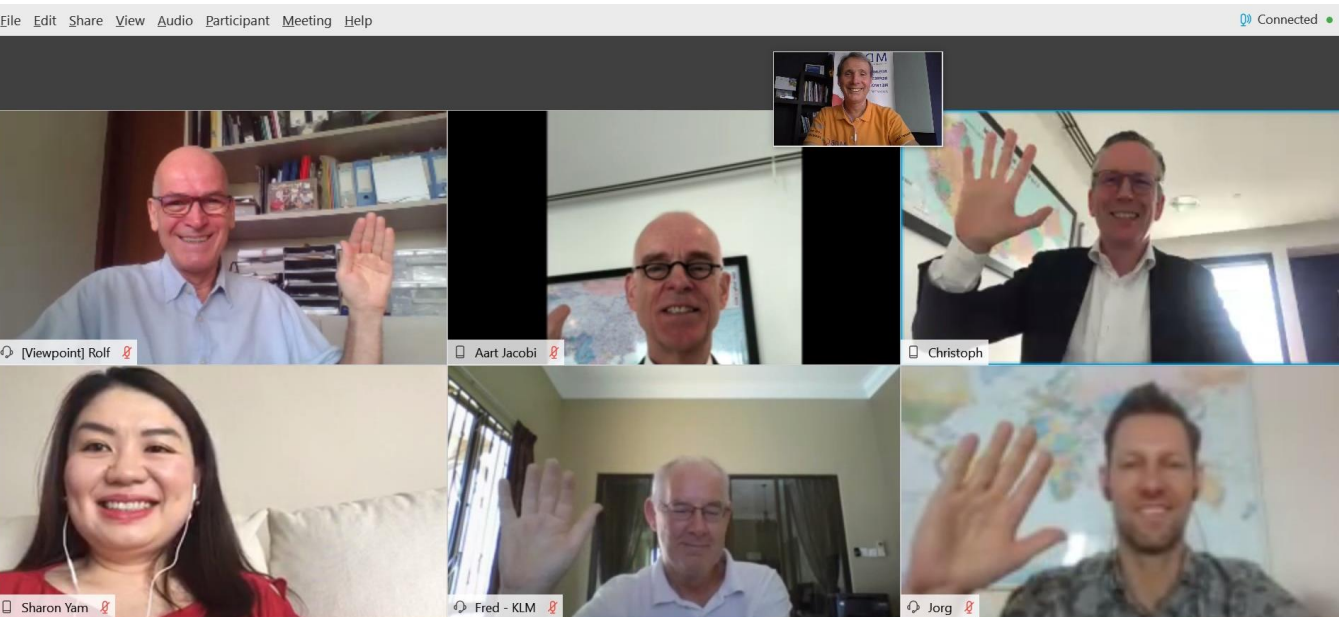


## FROM LIVE TO ON-LINE



# FROM LIVE TO ON-LINE

## NL Embassy – MDBC MCO Biz Talks



# FROM LIVE TO ON-LINE

## Lobbying / Representation



**THE EDGE MARKETS** MAKE BETTER DECISIONS

**SUMMIT 2020**

**TOMORROW, TODAY!** 14-15 OCT 2020

Home Corporate Sections The Edge TV Others Frankly Speaking

EdgeProp.my

TRENDING NOW Covid-19 outbreak Economic Recovery Plan The Edge Covid-19 fund

ENTERPRISE ANALYSIS TOP STORIES

Malaysia's standing in international supply chain in jeopardy

Vanessa Gomes / theedgemarkets.com March 27, 2020 (10:45 am +08)

11 a.m Wed. 7TH, Oct. SIGN UP NOW

Marco Winter, executive director of MDBC

While the Restricted Movement Order (RMO) came as a surprise and challenge to the people of Malaysia, it was even worse for factory owners and manufacturers. This unprecedented move left manufacturers with more questions than answers on how they were supposed to navigate this period, especially when it came to completing the supply chain internationally.

Speaking to *Enterprise*, CEO and board member of the Malaysian-German Chamber of Commerce and Industry (MGCCI) Daniel Bernbeck says Malaysia is an important part of the international supply chain and the disruptions have the potential for a severe long-term impact.

Additionally, the instructions coming out of the Ministry of International Trade and Industry (MITI) have been complicated and unclear, with factories being considered "essential" based on their willingness to continue operations with only 50% of their normal human resources requirements, rather than any more objective definition of "essential".

### Confusion over approval letters at roadblocks

Vanessa Gomes / theedgemarkets.com  
April 17, 2020 (7:33 pm +08)



WHICH BRANDS STOOD WITH YOU THROUGH THICK AND THIN?



A police roadblock in Kuala Lumpur on March 23. Photo by Shahrir Ishya/The Edge

There was confusion in the air as workers with approval letters from the first and second phases of the Movement Control Order (MCO) were turned away by the police during roadblocks and sent home. Their crime? Not having the approval letter from the third phase of the MCO, which contained a QR code.

Speaking to *Enterprise*, Malaysian Dutch Business Council (MDBC) executive director Marco Winter says the council received several calls from its members who were caught out by this issue. "Companies with approval letters from MCO 1 or MCO 2 had their workers stopped at roadblocks because the approval letter didn't have the QR code, which is included in the new approval letters that are slowly being given out this week," he says.

"The QR code is linked to the HR (human resources) lists which the companies have submitted with their application to resume operations, so it [will] be easier for the police to check the validity of the person on the road."

While it is a good solution, Winter says this clearly contradicts the Ministry of International Trade and Industry's (MITI) statement that letters issued during the initial phases of the MCO are still valid. The statement, however, encouraged those with approval letters from the first and second phases of the MCO to reapply for an approval letter with the QR code to ease checking at roadblocks.

For this new set of applications for the new sectors that have been opened up, MITI has announced that it can take up to five days for companies to receive a reply on their application. This makes it critical that the original approval letters are still considered as valid for the workers who are stopped at roadblocks. In the meantime, all parties involved should ensure passage of way to the legit workers, says Winter.

"During such uncertain times, some companies got the approval because they are considered essential but still have to manage their operations with an average of 80% to 50% of their workforce. These same workers have to work each day because mutations are not allowed, not even internal transfers. This [the confusion about approval letters] brings about additional uncertainty and disruptions," says Winter.

Looking forward, Winter says MITI has to consider the instructions from the National Security Council (NSC) and the Ministry of Health because health and safety comes first. There also needs to be better coordination via the NSC with the people on ground, especially with the police at roadblocks.

He understands that MITI has to deal with tens of thousands of applications, with some leftover from MCO 1 and MCO 2 but suggests that this could have been handled better. "MITI could have opened a separate portal for the companies which already had approval and were now told to re-apply so they can get [a letter with] the QR code."

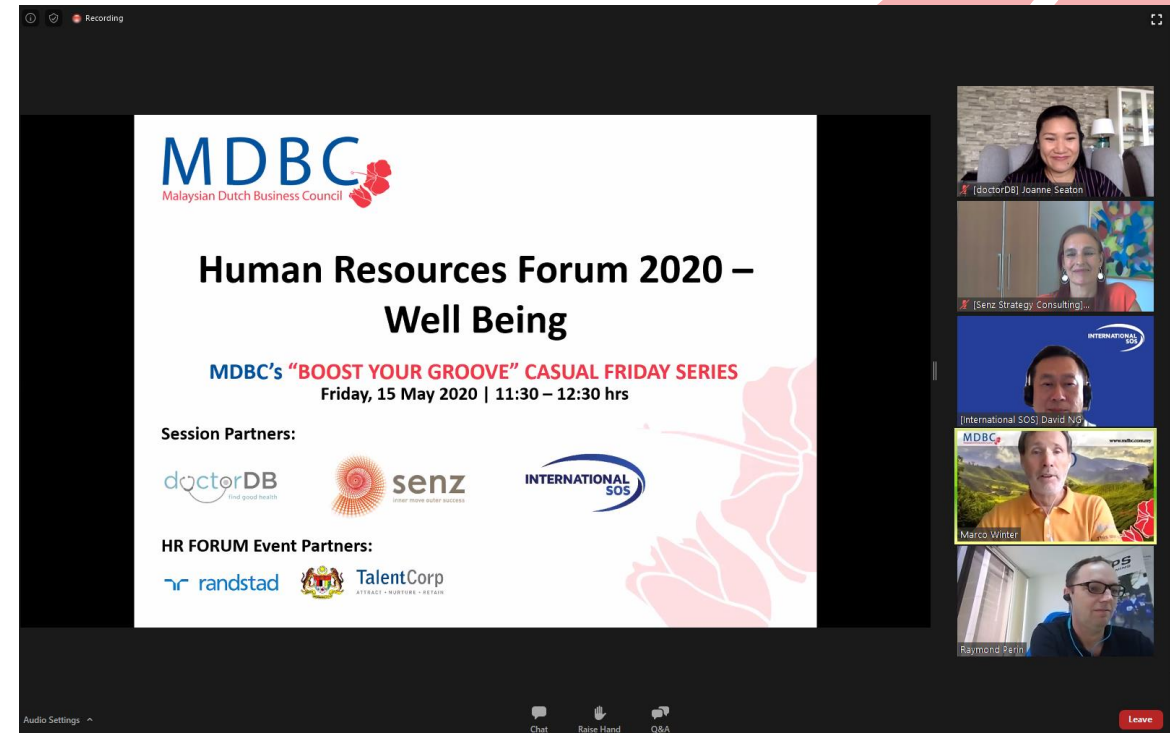
## FROM LIVE TO ON-LINE

Boost your Groove “Casual Friday”

“Move with MDBC” 5km



Human Resources Forum (5 editions!)



The screenshot shows a Zoom meeting interface. The main content area displays the MDBC logo and the event title: "Human Resources Forum 2020 – Well Being". Below the title, it states "MDBC's 'BOOST YOUR GROOVE' CASUAL FRIDAY SERIES" and "Friday, 15 May 2020 | 11:30 – 12:30 hrs". The "Session Partners" section lists doctorDB, senz, and INTERNATIONAL SOS. The "HR FORUM Event Partners" section lists randstad and TalentCorp. On the right side, there is a vertical stack of four video thumbnails showing participants: Joanne Seaton, [senz Strategy, Consulting]..., [International SOS] David Nyg, and Marco Winter. At the bottom right, there is a thumbnail for Raymond Perin. The Zoom interface includes a "Recording" indicator at the top left, "Audio Settings" at the bottom left, and "Chat", "Raise Hand", "Q&A", and "Leave" buttons at the bottom right.

# FROM LIVE TO ON-LINE

Managing Business in Crisis with Idris Jala

Members for Members (3 editions!)

Rabobank Outlook

**Sharing Poll Results**  
Attendees are now viewing the poll results

1. Based on your company's cash flow as of today, how many more months would your company be able to operate without further cash injections?

Can operate for 3 months only	(3) 13%
Can operate for 6 months only	(4) 17%
Can operate for 1 year	(8) 35%
Can operate beyond 1 year	(7) 30%
I am not sure	(1) 4%

2. Are you confident that your company will survive and prosper in the new normal?

Very confident	(8) 35%
----------------	---------

Buttons: Stop Share Results, Re-launch Polling

\* MDBC Board of Directors

Zoom Webinar - Recording

Grid of 6 participants:

- Top-left: Board of Directors
- Top-middle: Prof. Dr. M. G. S. Thejas
- Top-right: M. R. H. H. H.
- Bottom-left: M. M. M.
- Bottom-middle: M. M. M.
- Bottom-right: Dr. D. A. A.

Background logos: MDBC, MiSi, Logist'ES, BIOLLORE

Footer: Audio Settings, Chat, Raise Hand, Q&A, Leave

# FROM LIVE TO ON-LINE Webinar Partnerships:

EUMCCI / EuroCham Malaysia  
(Winners Europa Awards / Sustainability Leaders)

NLinBusiness

ASEAN Dutch  
Chamber Network



ASEAN Dutch Chamber Network

# FROM LIVE TO ON-LINE Webinar Partnerships:

## Netherlands Embassy

### THE DUTCH APPROACH TO INLAND PORT ECOSYSTEMS

A webinar brought to you by  
**NL** Kingdom of the Netherlands

Date: 29<sup>th</sup> June 2020 (Monday)  
Time: 03:00 – 04:30 PM Malaysia  
09:00 – 10:30 AM Netherlands

**TOPICS**

- Overview of the Malaysian Inland Port Landscape
- The role of inland ports
- How the Netherlands transformed into Europe's distribution hub
- How to facilitate multi modular logistics systems

**SPEAKERS**

Welcome by H.E. Aart Jacobi (Netherlands Ambassador)

Welcome by YBhg. Datuk Isham Ishak (Secretary General, Ministry of Transport Malaysia)

Ms. Anis Mardiana Abdullah (Logistic & Land Transport Div, Ministry of Transport Malaysia)

Mr. Remco Buurman (Holland International Distribution Council )

Dr. Larissa van der Lugt (Erasmus Centre for Urban, Port and Transport Economics)

Moderator : Ms. Reshma Yousuf (Center For Logistics Leadership in Business)

For details visit: [tinyurl.com/ydz42pr7](http://tinyurl.com/ydz42pr7)

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# Developments in the Malaysian Oil & Gas and Energy Sectors

Exclusively for Dutch companies in the oil & gas and related sectors (such as maritime, energy, offshore energy)

Date: Tuesday 2 June  
Time: 10:00 - 11:00 hrs NL Time  
16:00 - 17:00 hrs MY Time

### TOPICS

- Malaysian O&G Industry: Current Situation and Outlook
- Global Oil & Gas Industry: Navigating Uncharted Waters
- Crowd Sourcing of Technology Through Innovation Gateway @ PETRONAS
- Green Transition in Malaysian O&G and Energy Sectors
- New Investment Prospects: Discovered Resource Opportunities and Late Life Assets
- Investment incentives for foreign companies in the O&G and Maritime sectors

### SPEAKERS

- Welcome by H.E. Aart Jacobi (Netherlands Ambassador to Malaysia)
- Keynote by Datuk Iain Lo (Chairman, SHELL Malaysia)
- PETRONAS Corporate Strategy
- PETRONAS Project Delivery & Technology
- PETRONAS Malaysia Petroleum Management
- Malaysian Investment Development Authority (MIDA)
- Malaysian Oil & Gas Services Council (MOGSC)
- Moderator: Nazery Khalid (Malaysian Maritime Expert)

For details, please visit: [tinyurl.com/yb32fmud](http://tinyurl.com/yb32fmud)

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# FROM LIVE TO ON-LINE

## Netherlands Embassy

### THE HIDDEN PANDEMIC: Domestic Violence in Malaysia in the time of COVID-19

WOMEN'S SAFETY, CHALLENGES AND SOLUTIONS

2nd September 2020, Wednesday | 10.00am - 11.15am | Online Webinar

**Speakers:**

**Prof Dr Noraida Endut**, Director of Centre for Research on Women and Gender (KANITA), Universiti Sains Malaysia

**Siti Hawa**, Chair of the Education Committee for Reproductive Health Association Kelantan (ReHAK) and the Federation of Reproductive Health Association Malaysia (FRHAM)

**Winnie Yee**, President of Sabah Women's Action-Resource Group (SAWO)

**Shazana Agha**, Head of Research, Women's Aid Organisation (WAO)

**Moderator:**

**Yeong Pey Jung**, Senior Analyst, Socioeconomics & Statistics Programme, Penang Institute



WEBINAR JOINTLY ORGANIZED BY **AGRI** MALAYSIA AGMY | **NL** Kingdom of the Netherlands

# INNOVATING AGRICULTURE

HOW MALAYSIA COULD BECOME A HIGH TECH AGRICULTURE HUB

9<sup>th</sup> September 2020 (Wednesday) | 15:30 – 17:00 PM (Malaysia Time) | 09:30 – 11:00 AM (Netherlands Time)



15:30 PM

Moderator:  
**Ms. Ng Yeen Seen**  
Founder and Chief Executive Officer  
Centre for Research, Advisory and Technology (CREATE)



15:35 PM

Welcome by  
**H.E. Aart Jacobi**  
(Netherlands Ambassador)



15:40 PM

Welcome by  
**YBhg. Dato' Haji Zainal Azman bin Abu Seman**  
Secretary General,  
Ministry of Agriculture and Food Industries (MAFI)



15:45 PM

Panelist 1  
**YBrs. Dr Mahaletchumy Arujanan**  
Global Coordinator, ISAAA & Executive Director, Malaysian Biotechnology Information Centre (MABIC)

Overview of the Current Malaysian Agriculture Landscape and its Challenges



16:00 PM

Panelist 2  
**YBrs. Dr Mohd Desa bin Haji Hassim**  
Deputy Director, Crop Quality Control Division  
Department of Agriculture, Malaysia

Overview of DoA Initiatives & Opportunities



16:15 PM

Panelist 3  
**Mr. Frederik Vossenaar**  
Special Envoy in the Agro Business Development Unit, of the Ministry of Agriculture, Nature & Food Quality of the Netherlands.

How the Netherlands Became the 2<sup>nd</sup> Largest Agriculture Exporter in the World



16:30 PM

Panelist 4  
**Mr. Damion Schwarzkachel**  
Business Development Director for Certhon, Netherlands

How Innovations Facilitate the Ecosystems of the Entire Production Chain of the Netherlands Fruits and Vegetables Sector

Q&A

Closing remarks



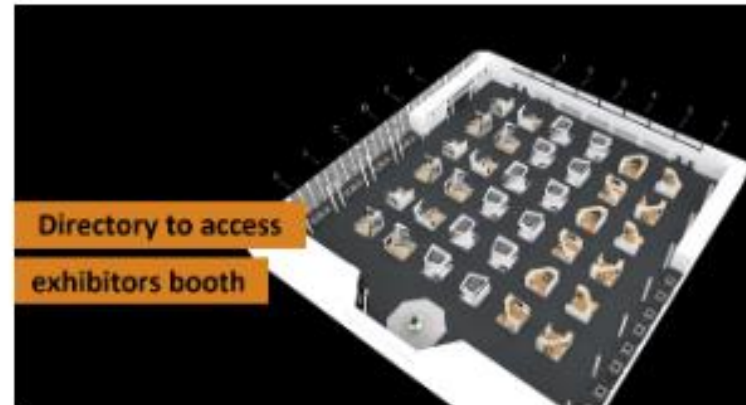
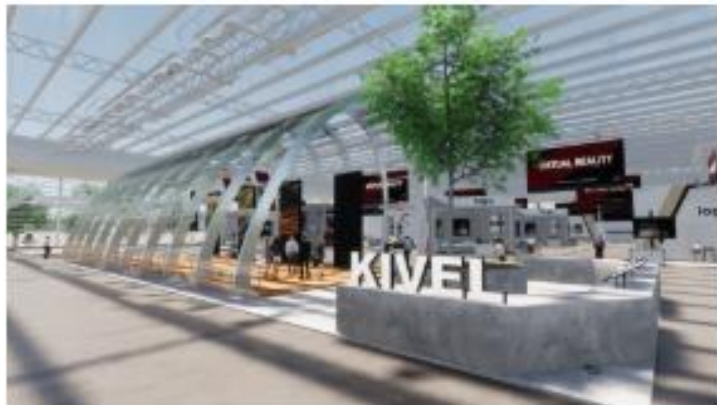
## FROM ON-LINE BACK TO LIVE



# FROM ON-LINE BACK TO LIVE



## AND TODAY ON-LINE AND LIVE!

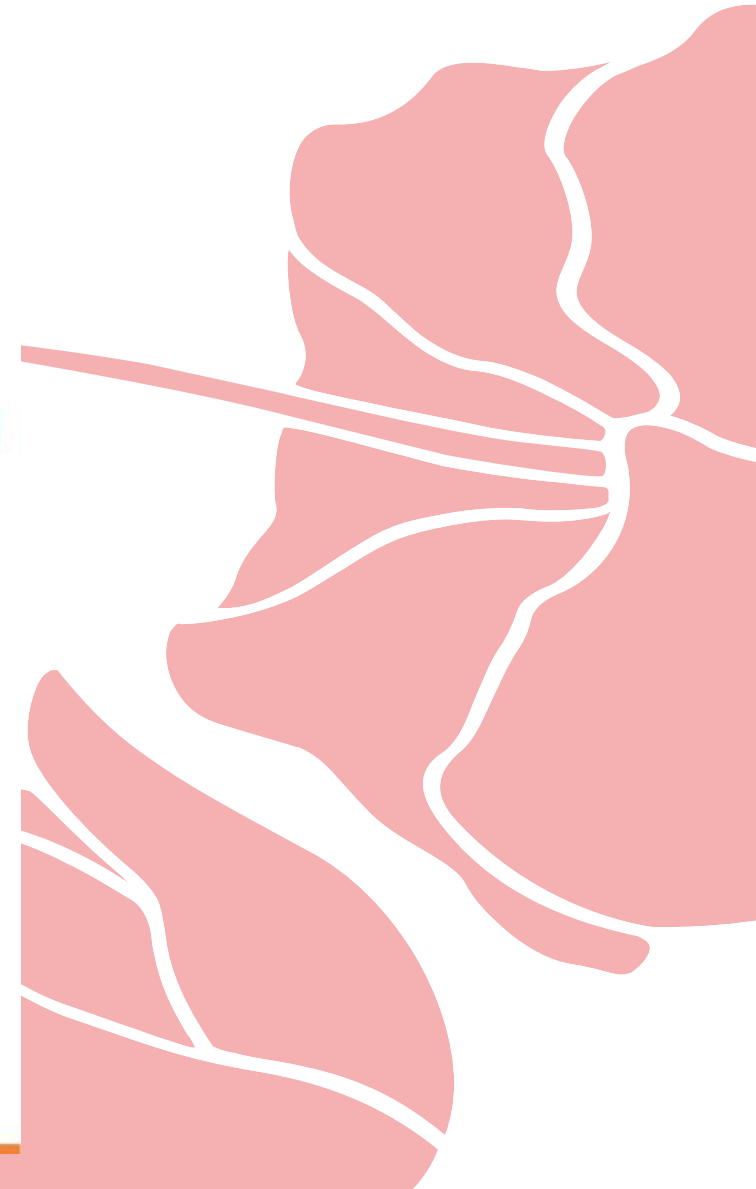


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**agm**  
annual general meeting

**2020**

# MDBC PREMIUM PARTNERS 2020



# 2020 Focus

## External:

- Support Support Support
- Information Information Information
- Lobbying / Representation
- Continue engagements, deliver value
- Partnerships

## MCO Updates

Dear Members,

To help counter the COVID-19 pandemic, the government of Malaysia initiated the Movement Control Order (MCO), effective on 18 March 2020, in order to increase social distancing and slow down the transmission rate of the virus. The MCO order was extended three times, each for another two week period, until 12 May 2020.

On 12 May, Malaysia moved into the Conditional Movement Control Order (CMCO).

On 8 June, Malaysia moved into the Recovery Movement Control Order (RMCO).

UPDATE: On 25 March, the Prime Minister announced that the MCO will be extended until 14 April.

UPDATE: On 10 April, the Prime Minister announced that the MCO will be extended until 28 April.

UPDATE: On 23 April, the Prime Minister announced that the MCO will be extended until 12 May.

UPDATE: On 11 May, the Prime Minister announced that CMCO will be initiated as per 12 May, and will run until 8 June.

UPDATE: On 7 June, the Prime Minister announced that the RMCO will be initiated as per 10 June, and will run until 31 August.

UPDATE: On 28 August, the Prime Minister announced that the RMCO will be extended until 31 December.



## Movement Control Order (MCO) Updates

Under MCO / CMCO, the MDBC office is closed and we will work from home.

UPDATE: Under RMCO, the MDBC office will be open again, with some team – members in the office and others WFH. Please contact us first for any visits or appointments.

During this period, and as you already notice from all our current messages, MDBC continues to operate, we will monitor and update you whenever necessary. Our team is committed to maintain our communications and engagements with you, whether on the current situation, or on any other issues or questions you might have. We will not always be reachable via our office telephone, so please use e-mail as the main form of communication, and, if required, we can set up a conference call.

We encourage everyone to heed preventive and general hygiene measures; making sure to follow the guidelines set by professional and regulatory agencies.

From all of us at the MDBC team, stay healthy & safe.

MDBC will always make the best effort to ensure that all information posted on this page is up to date. However, this is a dynamic and continually changing situation so please double check the primary sources (links included per section) for the latest updates.

## Latest News

Entry Restrictions on Foreign Travelers to Malaysia, 11 Sept

Entry / Exit and Return to Malaysia for Expatriates via MYEntry, 11 Sept

Latest Update: Entry Restrictions on Foreign Travelers to Malaysia, 17 Sept

## 2020 Focus

### Internal

- **Work from Home**
- **Team cooperation**
- **ICT facilities**
- **Cost reductions**
- **New Revenues**



## 2020 Focus

### New Revenues:

- **Webinar Support**
- **Market Studies**
- **Business Development Support**
  - Matchmaking
  - “Salesman for a Day”
- **New Internship Scenarios**

## Webinar Support



Need support to organize your own webinar or team meetings? Not sure where to start? Expecting a big crowd and feeling overwhelmed? Why not let MDBC provide you with webinar support?

MDBC has a lot of experience in running webinar support. We can help you with checklists, SOPs, virtual backgrounds, presentation slides, interactive Q&As, breakout rooms, speakers, moderators, polls, and test runs. We do it all!

Member companies can hire us to support, coordinate, co – organize, and co – host webinars.

Contact us at [events@mdbc.com.my](mailto:events@mdbc.com.my) to discuss what we can do to help you.



## **2020**

### Upcoming Activities:

- **28 Sep: ASEAN eCommerce, HongKong webinar**
- **6 Oct: Working with the Dutch, MDBC webinar**
- **9 Oct: Networking at Volkswagen, MDBC live**
- **29 Oct: Serious Gaming by TNO, ADCN webinar**
- **3 Nov: Malaysia as a Maritime Nation, NL Embassy webinar**
- **5 Nov: 'Building Back Better' by Paul Polman, ADCN webinar**
  
- **Oct – Dec: ASEAN-5 Virtual (Trade) Mission from the Netherlands  
With Minister Sigrid Kaag  
Includes IGEM and AsiaWater virtual exhibitions, and much more!**



## 2020 - 2021 Focus

- **Continue our Engagement:**
  - Live, On-line and Hybrid
  - Membership base: target remains **300 member - companies**
- **Partnerships**
- **Expand networks in NL and ASEAN**
- **Balance the Budget: New services >> New revenues**
- **25<sup>th</sup> Anniversary!!**

INSPIRATIE

CEPUB

## De waarde van een NL Business Hub in crisistijd

"In een crisis leer je wat iemand waard is", zeggen ze wel eens. Hoe zit dat met een business hub in het buitenland? We spreken met Marco Winter, executive director van de [Malaysian Dutch Business Council](#) (MDBC), een van de vier geaccrediteerde business hubs binnen het NL Business Hub Network.

### Schakel tussen bedrijven en overheid

Op 16 maart besloot de Maleisische overheid dat alle bedrijven en fabrieken hun poorten moesten sluiten – een dag later begon de Movement Control Order (MCO), de Maleisische naam voor de lockdown. De internationale handelskamers, zoals de MDBC, speelden vóór en achter de schermen een belangrijke rol om te voorkomen dat complexe productieketens zomaar 1 dag later om middernacht werden stilgelegd. In een [interview](#) legt Marco Winter, executive director van de MDBC, uit dat veel productielocaties in Maleisië onderdeel uitmaken van internationale supply chains die bij zo'n abrupte verordening ook vastlopen. Dit raakte ook veel van zijn leden, groot en klein, die óf in de essentiële sectoren zitten (zoals voeding en hygienische producten), of toeleverancier zijn voor bijvoorbeeld mondkapjes, latex handschoenen of medische apparatuur.

### COVID-19 webportal

Sindsdien heeft de MDBC op haar website een [pagina](#) gemaakt dat dagelijks de updates geeft van de MCO die de lokale overheid uitvaardigt. Marco zegt hierover: "In een crisis als deze waarin zoveel dingen tegelijkertijd op

*"The value of a Chamber during a crisis"*  
Particle on MDBC, published by NLinBusiness



***This concludes***  
**Annual General Meeting**  
**Financial Year 2019**  
***Thank you for your attendance!***

24 September 2020  
DOUBLETREE by Hilton Kuala Lumpur